



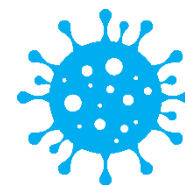
Results Report

JUNE 2021





- **Covid-19**
- **Climate Change Challenge**
- **Financial Summary**
- **Regulatory Aspects**



Covid-19

Ensuring operational continuity



1

Covid-19: Corporate Measures

Operational Continuity

685 people
teleworking

726 People working
on-site

1.571 workers
inoculated

686
PCR tests performed
on essential
personnel

Preventive strategy in advance

Health survey

*Focus: Psychological support and
health surveillance*

Operational continuity for the city

7,067
Saliva tests,
performed on
essential personnel

92% of
essential workers
vaccinated



Aguas Andinas confina a sus trabajadores para asegurar el suministro en la pandemia

La mayoría de su personal ya firmó el documento de autorización y la empresa les asegura desde la salud hasta el contacto con las familias.

JULIO MATUS

Para asegurar el suministro de agua potable y el tratamiento de aguas servidas frente a una posible expansión del Covid-19, la empresa Aguas Andinas comenzó un proceso de confinamiento voluntario de su personal, para lo cual levantó instalaciones de emergencia.

Rachel Bernardin, subgerente de producción, explicó que se tomó la decisión para que funcione la ciudad en tiempos de la pandemia, en que una de las medidas más importantes es lavarse manos y cara con agua y jabón.

La ejecutiva dice que hasta el momento han funcionado con modelos pilotos. "En el caso de que haya una mayor expansión de los contagios en la Región Metropolitana tenemos la posibilidad de confinar a

campamentos de descanso, luego de una evaluación de salud y psicológica por médicos de la UC. En los primeros, trabajarán y vivirán y en los segundos pasarán el resto del tiempo.

"El día que se confinan se les hace el examen PCR y guardan distancia con sus compañeros hasta tener los resultados que, hasta ahora, todos han dado negativo", explica. Luego duermen en habitaciones individuales, comen a dos metros de distancia, sus puestos son desinfectados antes y después, además de la obligación de usar mascarillas, guantes y alcohol gel.

Durante el confinamiento también se les hace un chequeo de salud y psicológico diario, además de mantener contacto permanente con sus familias. Durante el descanso pueden optar a ejercicios físicos, cursos de perfeccionamiento, entre otras



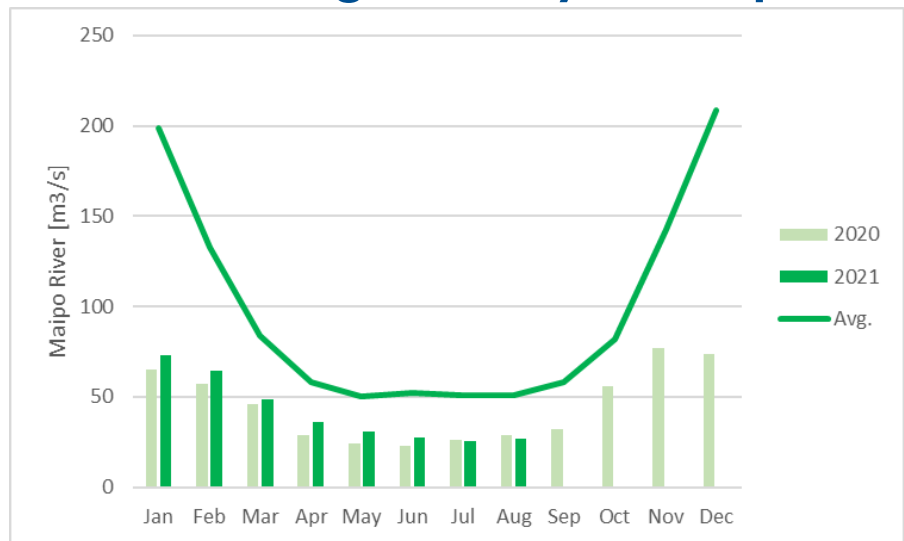
Climate Change Challenge

Impact on water availability



A phenomenon that has accelerated in the last decade

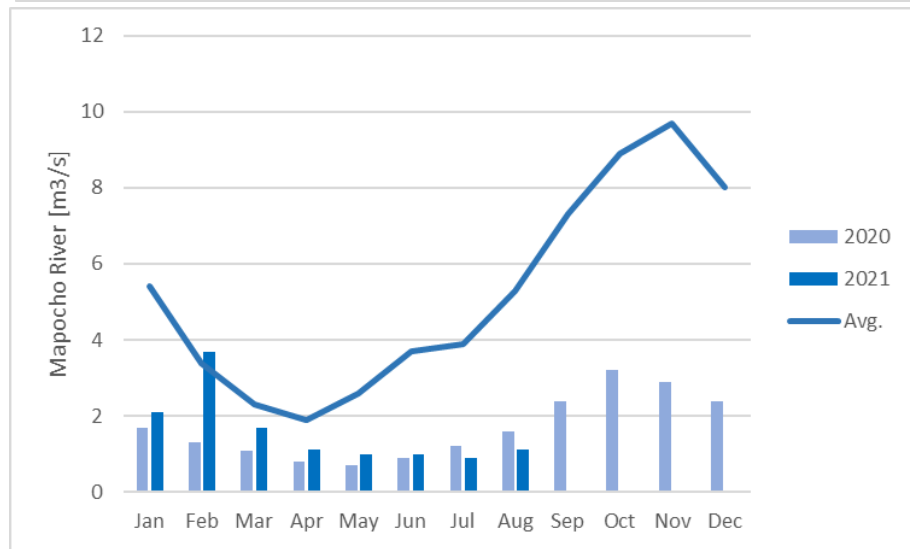
combining scarcity with episodes of high turbidity



Historical
97,5 m3/seg

↓ -55%

2020
43,8 m3/seg



Historical
5,2 m3/seg

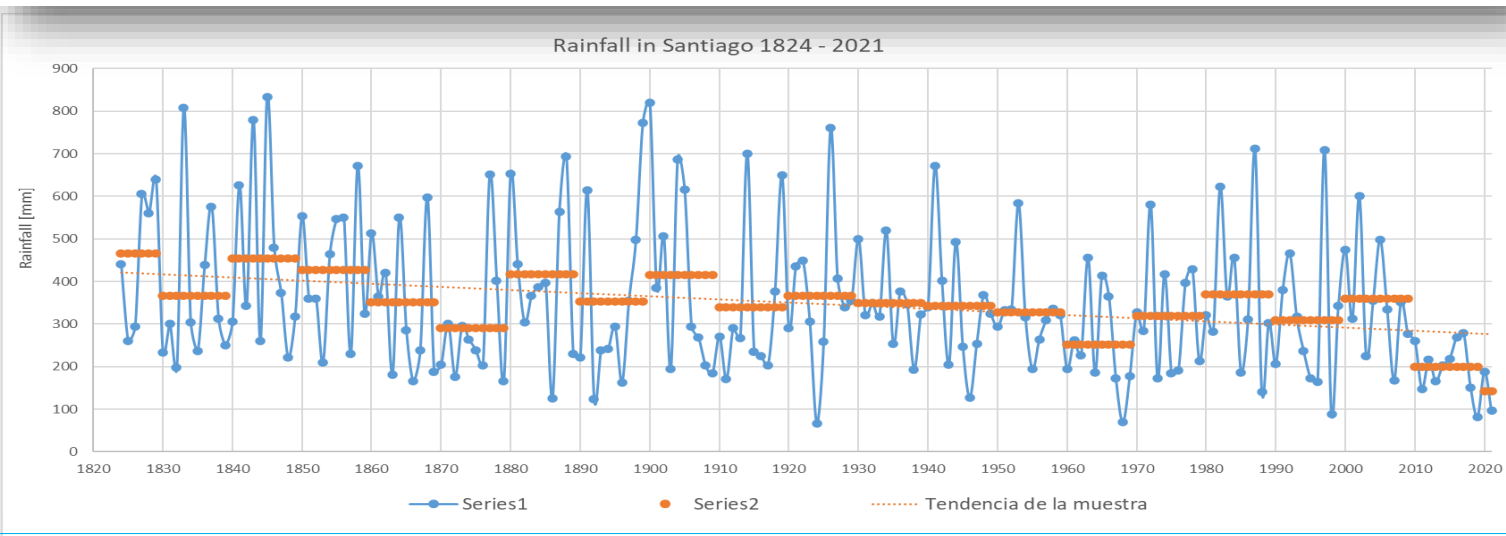
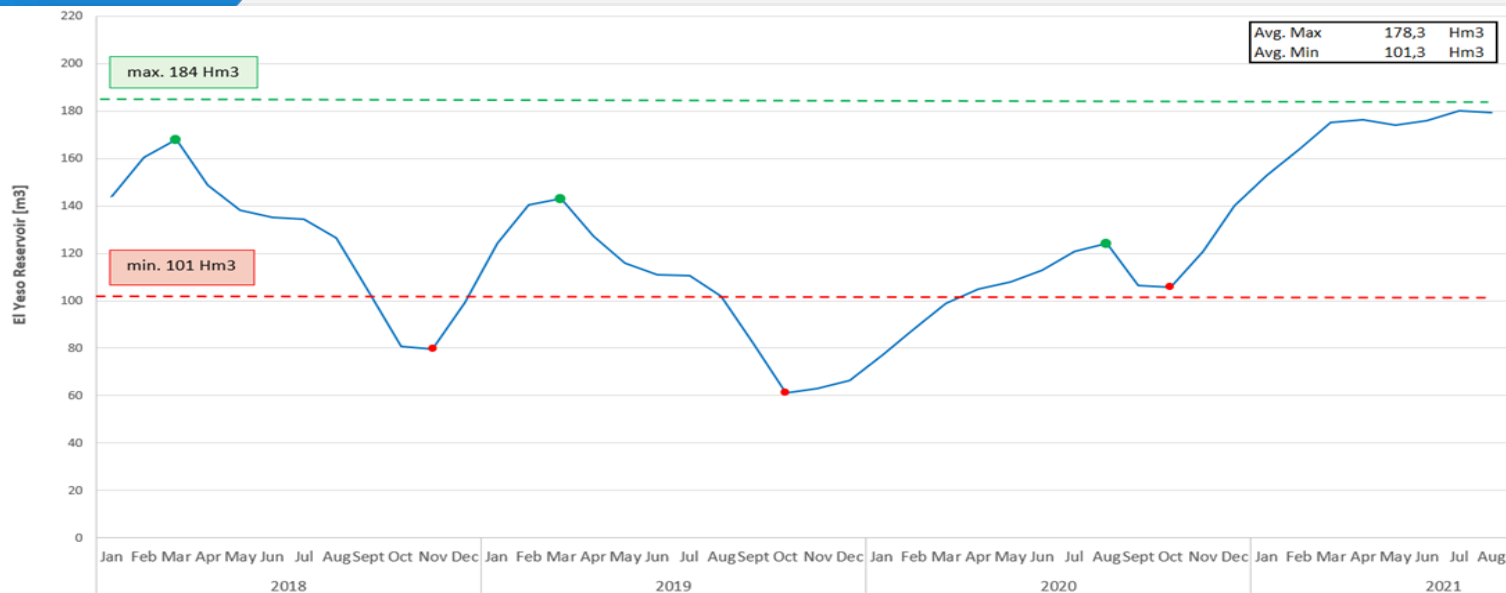
↓ -67%

2020
1,7 m3/seg

Low rainfall: lower availability of our rivers that supply the MR as well as the natural renewal of El Yeso.

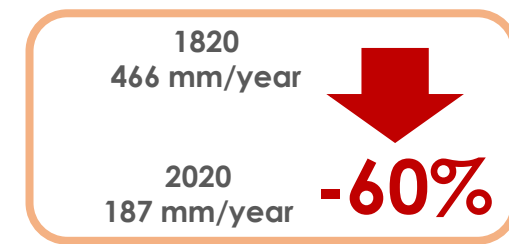


An ultimately accelerated phenomenon combining scarcity and episodes of high turbidity



El Yeso, October 2020

- ✓ In the last decade the Metropolitan Region (2009 - 2019) has been involved in a period of unprecedented drought, which has been reflected in a decrease in rainfall.



Aug. | 2021

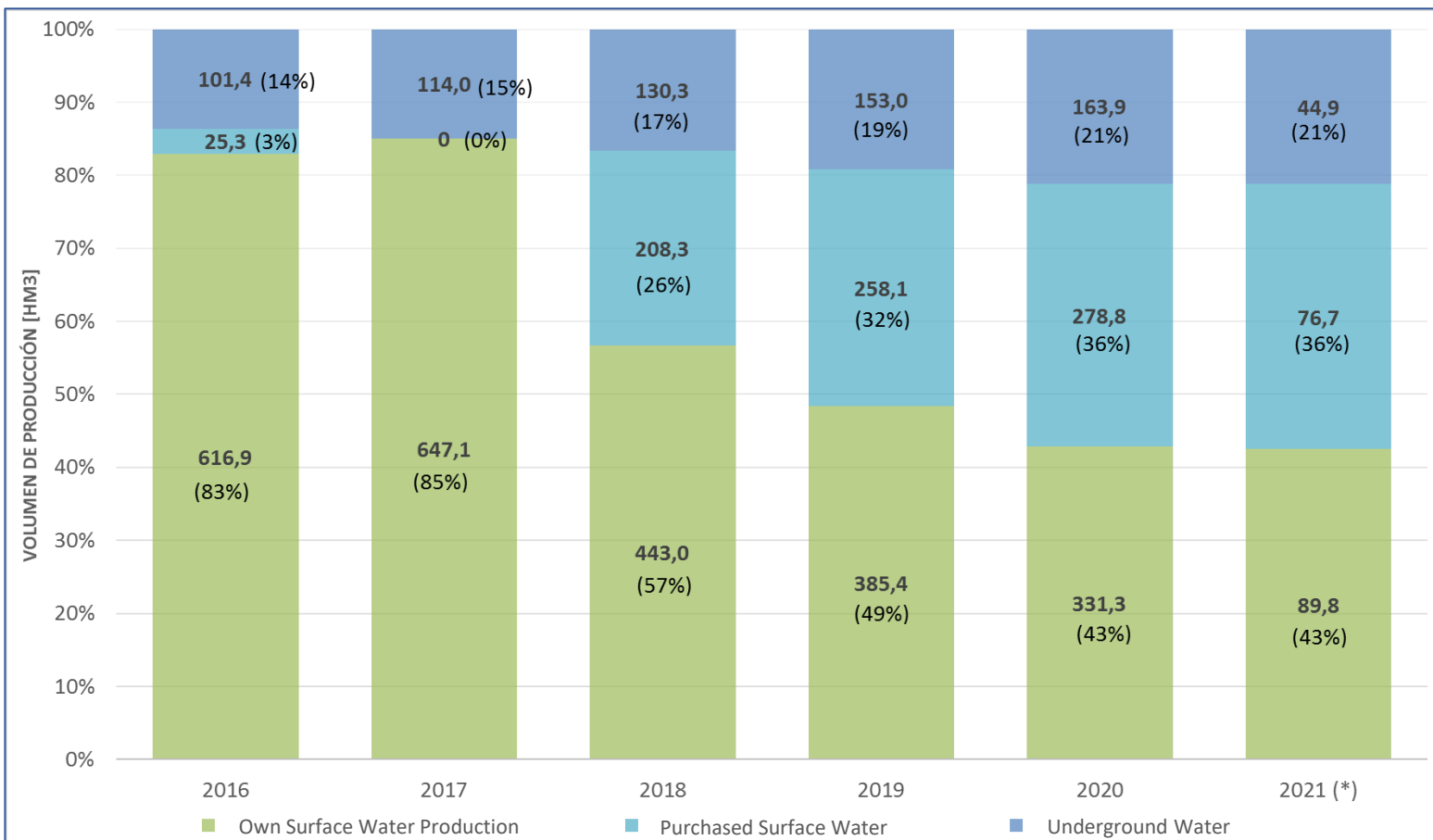
MANAGING BASIN OF MAIPO RIVER

EXTREME DROUGHT 2019-2021: Supply doesn't meet demand

Surface sources provide 79% of the water resources for Grupo Aguas' operations. However, part of this volume has been acquired from other users.

Year	% Surface Water Rights AA	% Surface Water Purchased	% Underground Water
2016	83	3	14
2017	85	0	15
2018	57	26	17
2019	49	32	19
2020	43	36	21
2021	43	36	21

Year	% Water Rights	% Real caught from Maipo River
2019	25,6	43,6
2020	27,5	40,9
2021	27,6	30,5



* 2021 Data as of March, 31.

AGREEMENT WITH USERS OF MAIPO RIVER

Aguas Andinas y Asociaciones de Regantes de la Primera sección del río Maipo firman acuerdo de colaboración para avanzar en la sostenibilidad de la cuenca

13/08/2021



Ensures availability of surface water resources for Aguas Andinas

Water purchase prices according to market conditions



Measures and investments to face the impacts of climate change on water availability



Reuse of treated water from biofactories



Construction of deep wells on the aquifer under the Metropolitan Region



Infiltration pools to recharging and store purposes in surplus periods



Aug. | 2021



WE MOVE FORWARD IN THE DEVELOPMENT OF SOLUTIONS

Integration of concrete and innovative solutions

Concrete Investments of
US\$ 250 million
In climate change works

Increase of supply
310-340 Hm³/year
To 2030

Advanced
Management of
Wells



Wells of Lo Mena



Reuse Purified
Water



Wells of Antonio Varas



Hydric Efficiency Plan



Sounding Optimization Plan



Efficiency Plan in Production
Plants



We have important works in progress

To expand and strengthen the supply in the city



Upgrade of Plant Padre Hurtado:

We are expanding its production capacity and renewing its technology, in order to strengthen the supply for more than 1 million inhabitants of the communes of La Reina, Ñuñoa, Providencia, Vitacura, Las Condes and Lo Barnechea

+1
lt/S

Production
Capacity



New backup Wells in Cerro Negro / Lo Mena:

We are building 14 new wells more than 300 meters deep to strengthen the service of the communes of the south-west sector of Santiago.

1.5
M³/S

Production
Capacity



Proyecto El Manzano- Pirque

It will increase the autonomy of the city until 48 hours committed to the authority and up to 3 months the autonomy of Santiago, benefiting more than 1 million customers.

It will allow the capture of raw water from the El Yeso river, 5.7 km from the Independent Take.

48
hr

Autonomy



Aug. | 2021



WE HAVE INVESTED IN RESILIENCE WORKS

Strengthening autonomy in the event of high turbidity episodes in rivers

Phase 1: 2013



Autonomy

Increase from 4 to 9 hours

Intermediate Phase: 2018



Autonomy

Increase from 9 to 11 hours



Phase 2: 2019



Autonomy

Increase from 11 to 34 hours



Investment of \$ 77,500 million

In 7 years, we increased Santiago's resilience by 30 hours

Reserve of 1,500 million liters of water

Fundamental infrastructure to face Atmospheric River



Aug. | 2021



FINANCIAL SUMMARY



MAIN FINANCIAL FIGURES

P&L (Million Ch\$)	6M 2021	6M 2020	% Var.
Operating Revenues	256.948	243.681	5,4%
EBITDA	139.362	136.967	1,7%
%EBITDA/Revenues	54%	56%	
EBIT	105.522	103.504	1,9%
%EBIT/Revenues	41%	42%	
Net Income	58.291	62.329	(6,5%)
Net Income Isoperimeter (net from ESSAL's sale effect)	58.291	59.709	(2,4%)
CAPEX	68.405	44.385	54,1%
	Jun.2021	Dec. 2020	% Var.
Net Debt (Jun.2021 vs. Dec 2020)	948.879	898.638	5,6%

Quarterly figures

P&L (Million Ch\$)	2Q 2021	2Q 2020	% Var.
Operating Revenues	120.405	102.832	17,1%
EBITDA	57.706	47.239	22,2%
%EBITDA/Revenues	48%	46%	
Net Income	19.951	16.189	23,2%



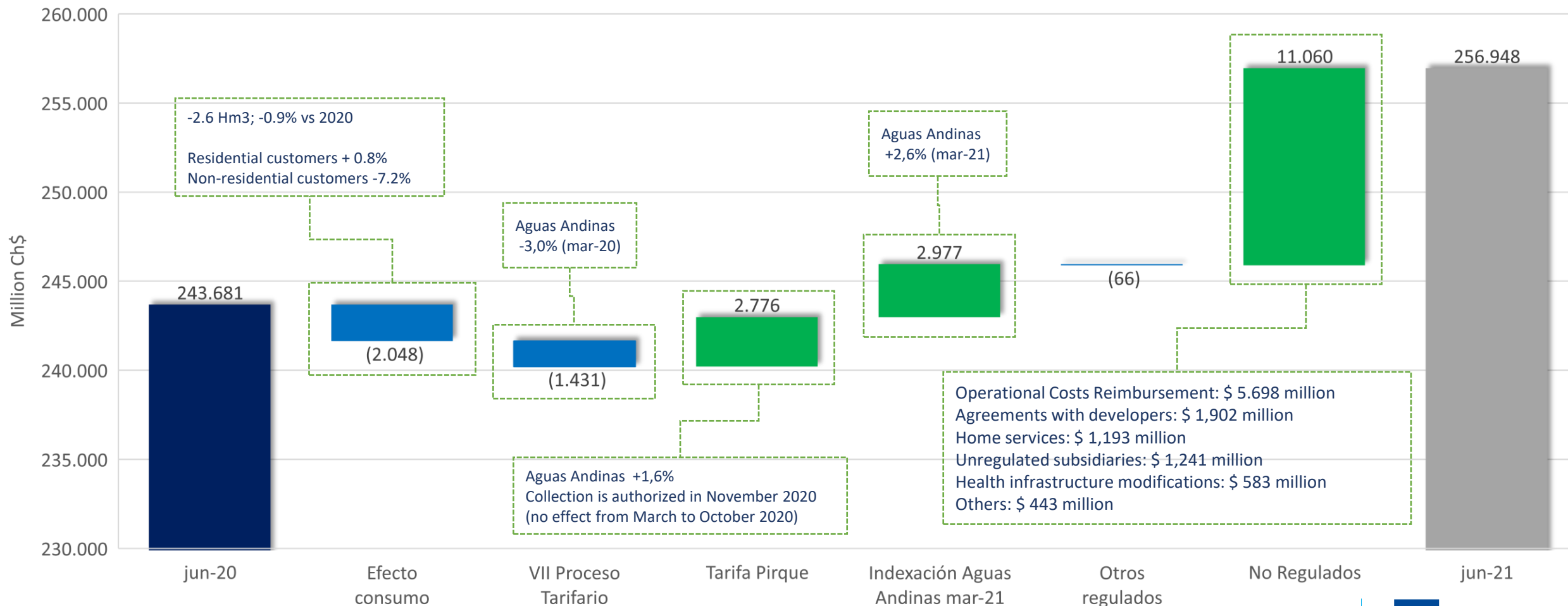
Aug. | 2021



REVENUE EVOLUTION

Revenues driven by higher average rates and non-regulated revenues, offset by the loss of volumes (-0.9%)

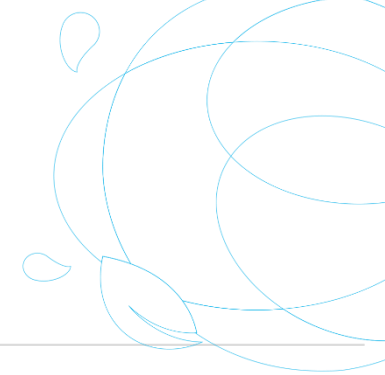
6M 2020 vs 6M 2021 Revenue Variation



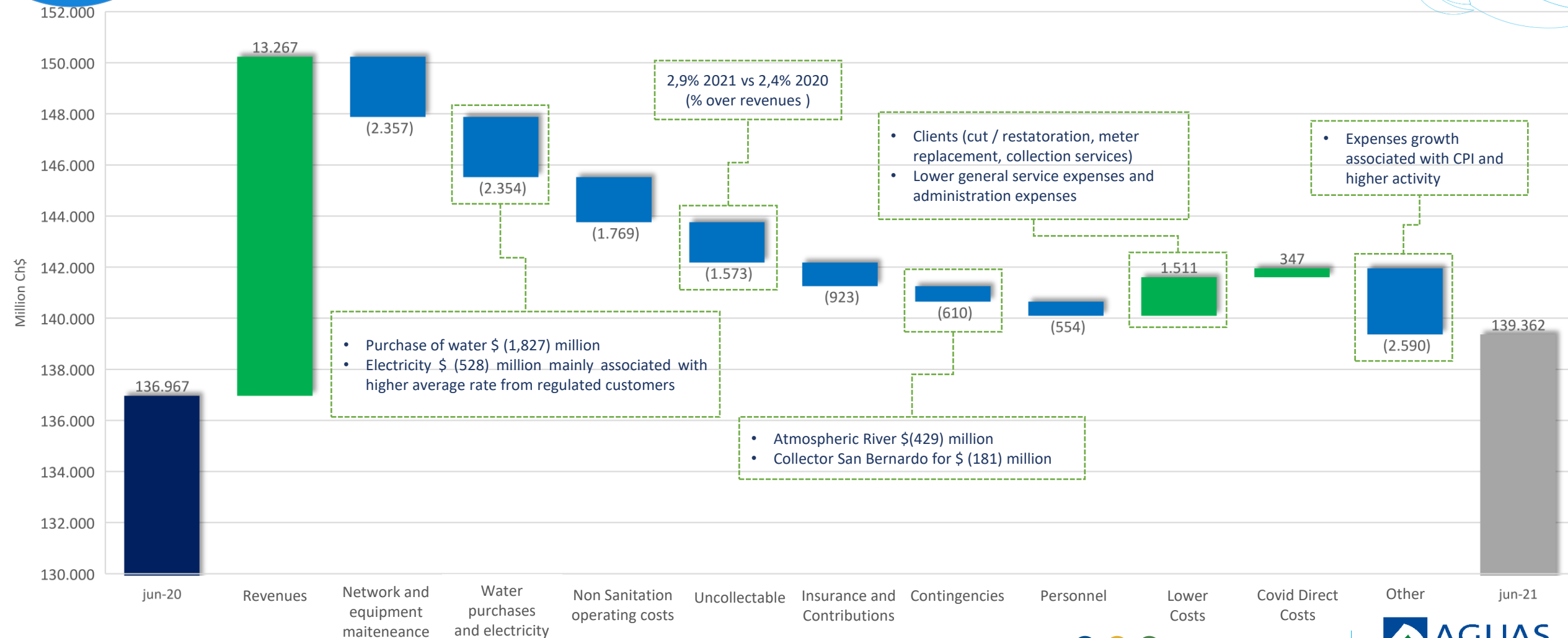
Aug. | 2021



First half's EBITDA driven by higher revenues offsetting higher bad debts and operating costs

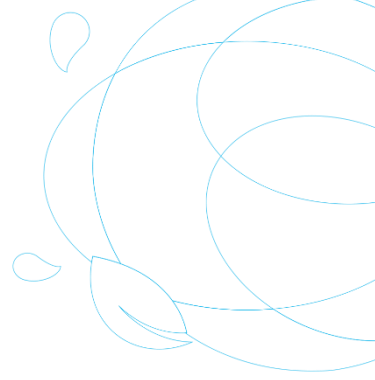


EBITDA 6M 2020 vs 6M 2021

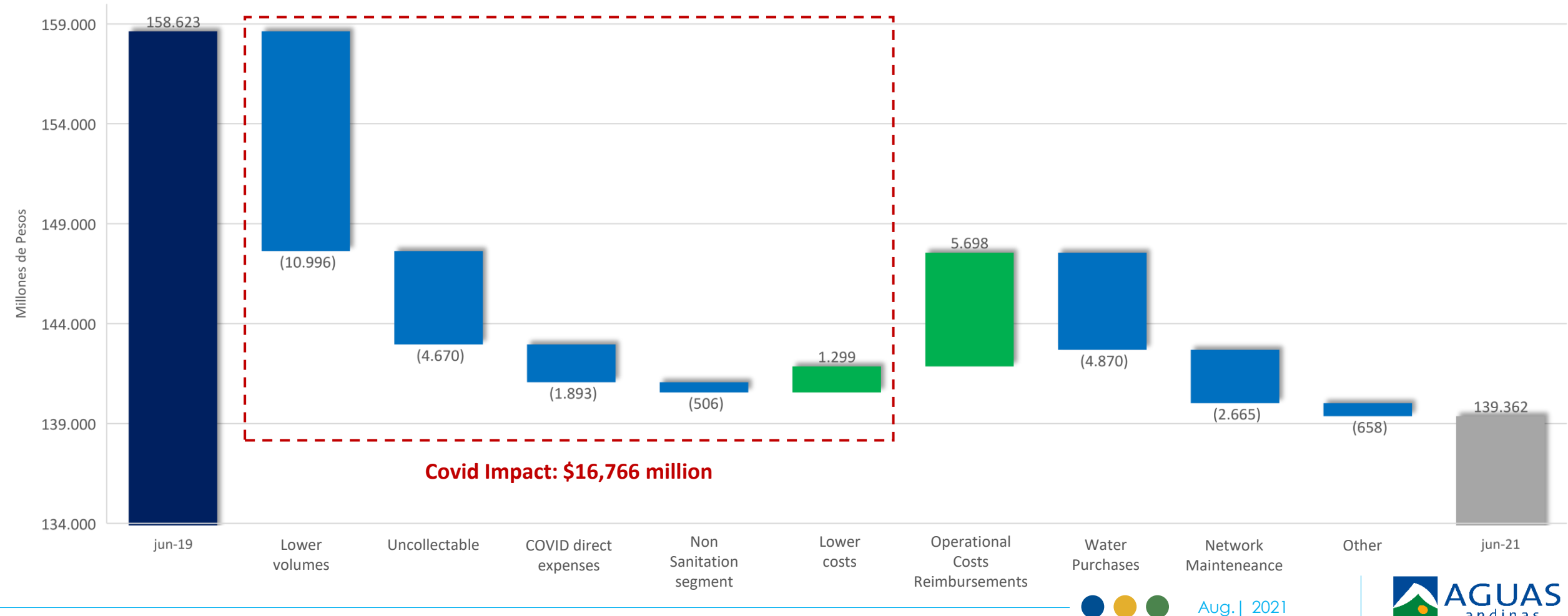




First half's EBITDA driven by higher revenues offsetting higher bad debts and operating costs



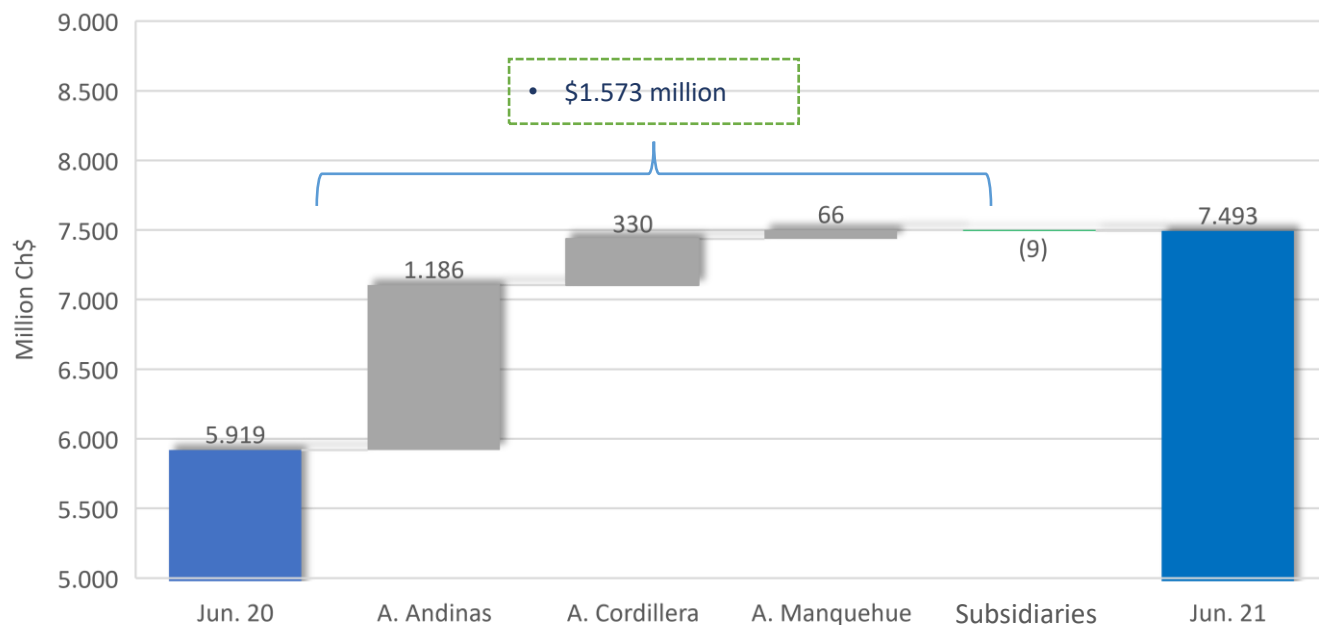
2 YEAR EVOLUTION: EBITDA 6M 2019 vs 6M 2021



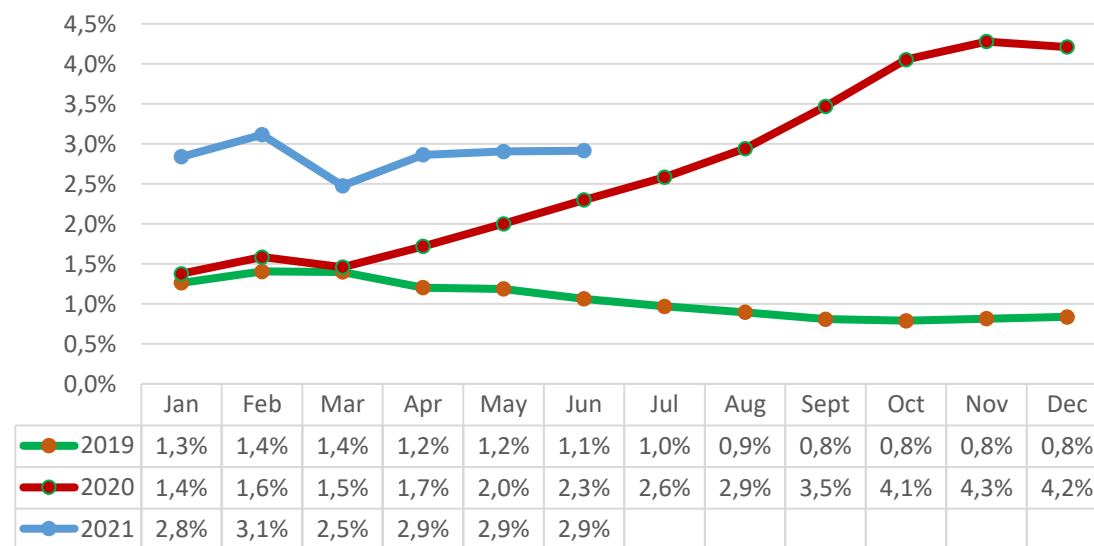
Late Payment above pre-pandemic levels but with a stable trend during the first half of 2021

Higher provision for bad debts of \$ 1,573 million in 2021. Bad debts / total revenues of 2.9% in 2021 versus 2.3% in 2020.

Bad Debt Provisions



% Uncollectable over Revenues



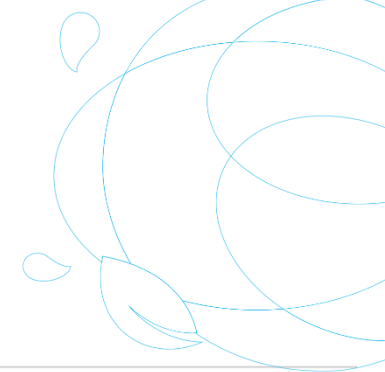
Bad debt recognition policy used by the Company is based on collection statistics according to the age of billing:

- Debt of more than 8 balances is provisioned by 100%.
- Debts for consumption transformed into payment agreements are also 100% provisioned

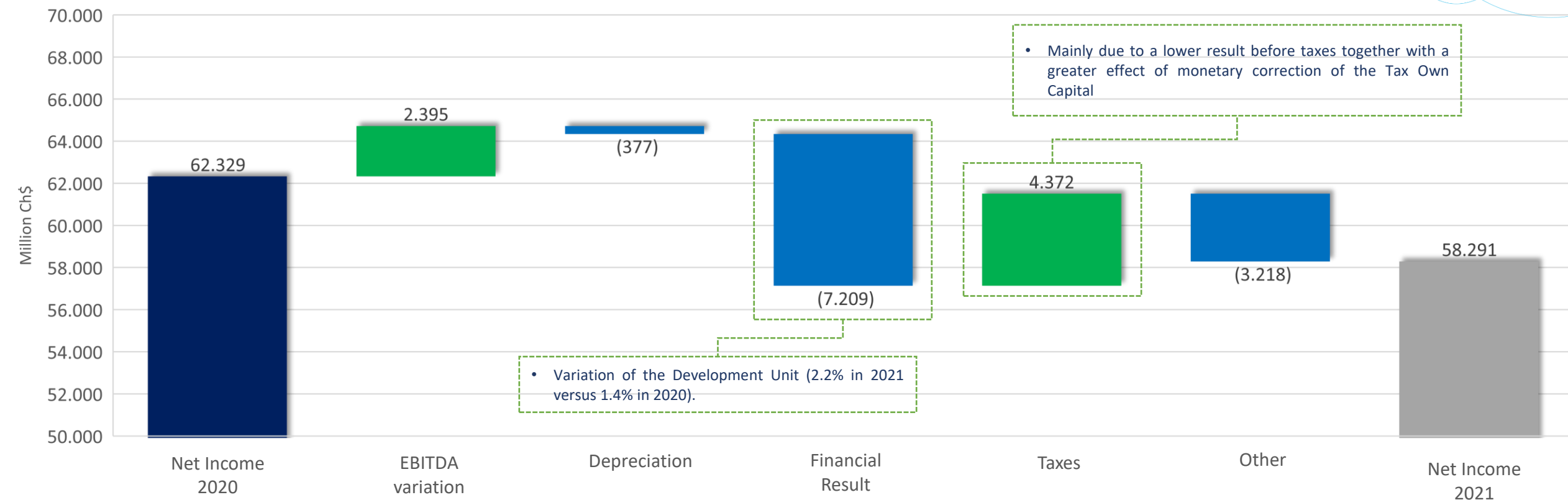
Trade Debtors (million \$)	jun-21	dec-20	Var.
Less than 3 months	76.072	80.768	(4.696)
Between 3 and 6 months	5.068	3.975	1.093
Between 6 and 8 months	2.467	2.186	282
Over 8 months	17.936	18.736	(800)
Rescheduled Debt	27.976	19.729	8.247
Total	129.520	125.395	4.125



Income Statement - Net Income Evolution

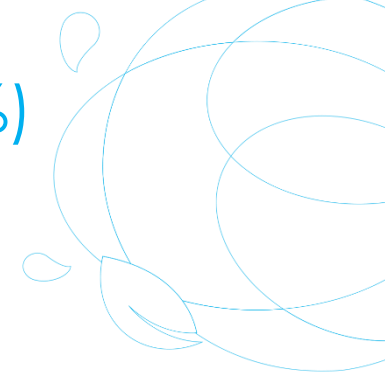


Net profit variation June 2020 vs June 2021

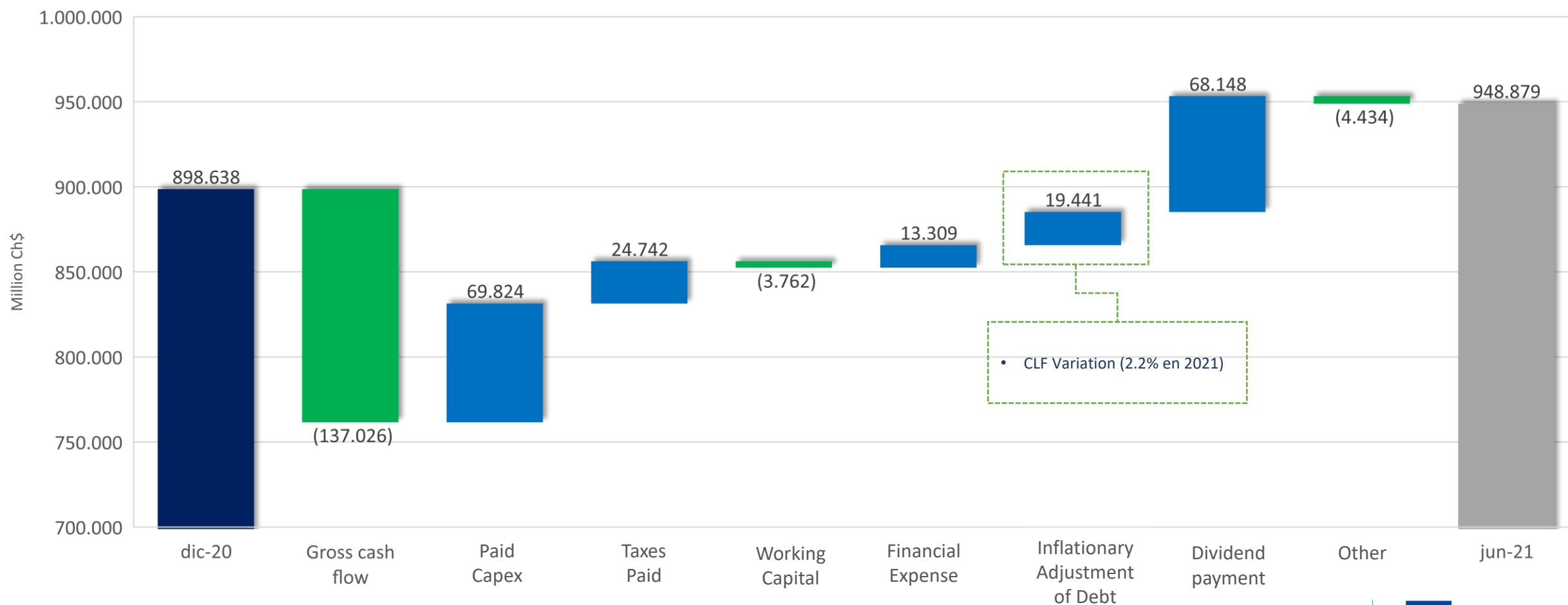




Net financial debt impacted by the variation in CLF (+ 2.2%)
and the payment of dividends in May 2021



Net Financial Debt Variation December 2020 - June 2021

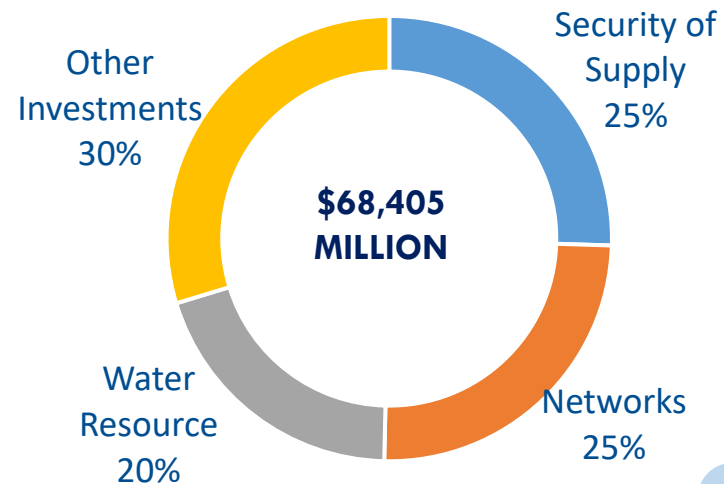


Aug. 2021



INVESTMENTS

A COMPANY THAT SHOWS SUSTAINED GROWTH



HIDRIC RESOURCE

- Drilling and reinforcement of the water supply system
- Hydraulic Efficiency Plan
- Purchase of Water Rights
- Reuse of Regenerated Water

SECURITY

- Nitrate Treatment Farfana-Trebal Sewage Treatment Plant
- La Farfana-Trebal Biofactories Asset Replacement
- Construction of Pirque Pond
- Expansion of the Padre Hurtado Drinking Water Treatment Plant
- Quilicura Arsenic Treatment Plant Expansion $Q = 50l / s <$

NETWORKS

- Renewal of sewage networks
- Renewal of drinking water networks
- Starters and Gauges



The Company has continued with its investment program during 2021 with 2 clear pillars:

- secure supply in episodes of climatic crises
- ensure water resources



Aug. | 2021



Balance reflects the robustness and resilience of the Company despite the current context

Assets	Jun. 21	Dic. 20	% Var.
Current Assets	257.673.091	298.418.476	(13,7%)
Non Current Assets held for sale	3.836.023	3.836.023	(0,0%)
Non Current Assets	1.880.764.121	1.842.181.989	2,1%
Total assets	2.142.273.234	2.144.436.488	(0,1%) ①
Liabilities and Equity			
Current Liabilities	254.413.985	244.032.589	4,3%
Non Current Liabilities	1.053.093.472	1.059.655.092	(0,6%)
Total Liabilities	1.307.507.457	1.303.687.681	0,3% ②
Equity attributable to owners of the controller	834.738.724	840.723.242	(0,7%)
Non-controlling interests	27.054	25.565	5,8%
Total Equity	834.765.778	840.748.807	(0,7%) ③
Total liabilities and equity	2.142.273.234	2.144.436.488	(0,1%)

① Total Assets:

Current Assets: Decrease of 13.7% compared to the end of December 2020, mainly due to the seasonality of the business.

- ✓ Decrease in cash position for Ch \$ 38,588 million, mainly associated with the payment of dividends.
- ✓ Decrease in trade accounts receivable for \$ 3,190, due to the seasonality of the sales cycle.

Non-Current Assets: Increase mainly associated with investments for the period.

② Total Liabilities: Controlled indebtedness and without significant variations.

③ Equity: (\$ 5,983) million explained by the distribution of dividends in 2021, which is partially offset by earnings for the period.



ECONOMIC VALUE AND SUSTAINABILITY

FOR OUR SHAREHOLDERS

Financial ratios that reflect the resilience of the Company, maintaining our AA+ rating despite the extremely complex year we have experienced.



EPS

2021

\$15,47

Leverage

2021

1,57

ROCE

2021

7,0%

**Liquidez
corriente**

2021

1,03

**Deuda
Neta/EBITDA**

2021

3,99

ROA

2021

9,7%



Aug. | 2021



**REGULATORY
AFFAIRS**

Water Code Reform Project



Water Use Rights (DAA)

- Concession as an administrative real right that falls on the waters and consists of the use and temporary enjoyment of them, also including the provision (art. 20), (current rule: The right to use the waters is the domain of its owner, who you can use, enjoy and dispose of it).
- Duration:
 - New DAA: 30 years automatically extendable and successively depending on the effective use and the sustainability of the source.
 - Previous DAA: they will continue to be in force and will maintain their character of indefinite in time.

Limitations to the Exercise of DAA

- To protect **human consumption and sanitation**, ecosystem preservation, water availability and aquifer sustainability.
- Due to risk or damage to the source, the exercise may be temporarily suspended.
- Due to infringement of the rights of third parties.
- DGA may redistribute the waters between two or more sections when one of them feels impaired.

Sustainability

- DAA cannot be constituted in glaciers.
- Strategic Water Resources Plan by basin, among other things, for the evaluation of the availability of implementing and innovating in new sources for the use and reuse of water, with an emphasis on nature-based solutions, such as water desalination. of sea, the reuse of gray and sewage waters, the artificial recharge of aquifers, the harvest of rainwater and others.

Water as Human Right

Access to drinking water and sanitation as essential and inalienable human right, guaranteed by the State.

Priorities for Water Use

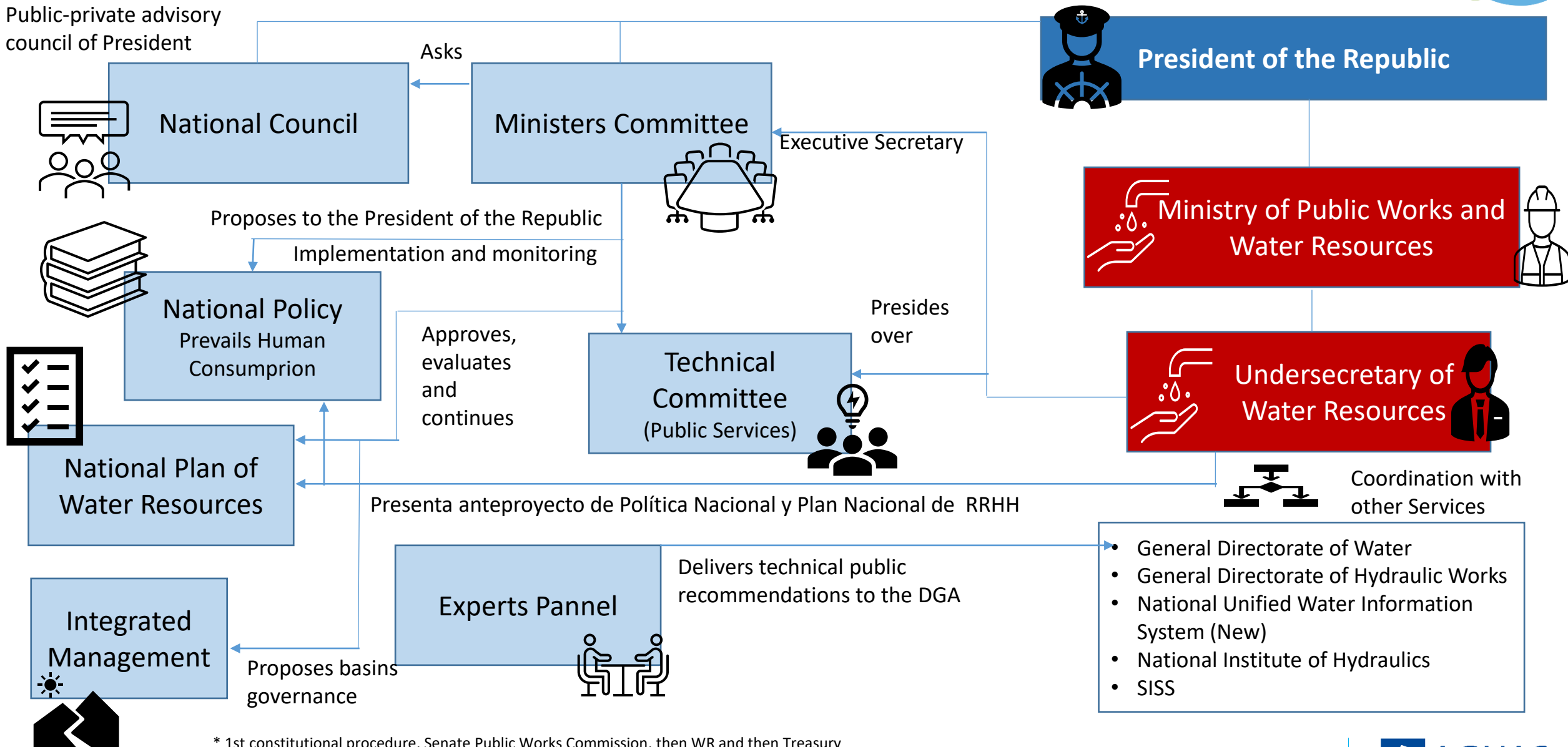
- The use for human consumption, subsistence and sanitation will always prevail, both in the granting and in the limitation to the exercise of DAA.
- To ensure the exercise of the functions of subsistence and ecosystem preservation, the State may establish reserves.
- When DAA expires, expires or is waived, the waters will be free to be reserved.
- The reserved waters may be delivered to sanitation service providers, which will be considered contributions from third parties and will have a cost equal to zero.
- If there is no availability and with the sole purpose of guaranteeing human consumption, sanitation or subsistence domestic use, DAA may be established.
- DAA may be constituted directly, regardless of the constitution procedure, in order to satisfy domestic subsistence uses of the population or for the conservation of the resource.
- Each basin in the country must have a Strategic Water Resources Plan, among other things, to meet future needs for water resources with preference for human consumption, with projections of demand for human consumption for ten years.

Scarcity Zone Declaration

- In severe drought situation for a maximum period of one year, extendable successively.
- Focused in minimize general damages derived from drought, especially to guarantee human consumption, sanitation or subsistence domestic use.
- The DGA may require the Surveillance Boards to present a redistribution agreement in which uses for human consumption, sanitation or subsistence domestic use prevail.
- The execution of the redistribution agreement will be enforceable against all users of the respective basin.

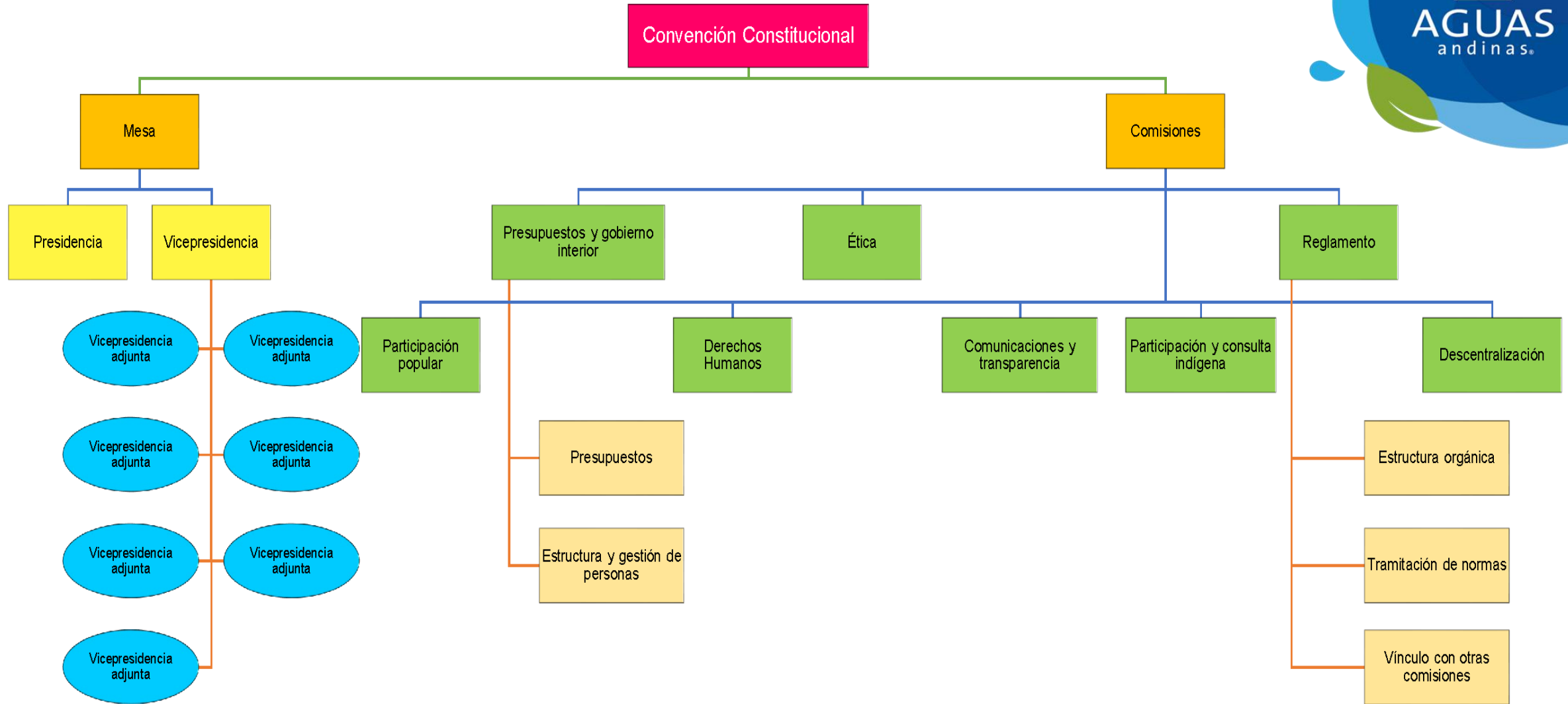
Project of Bill – Undersecretary of Water Resources

Public-private advisory
council of President



* 1st constitutional procedure, Senate Public Works Commission, then WR and then Treasury

Constituent Assembly defining mechanisms and structures





Results Report

JUNE 2021

